



Revision number: 1

Purchasing Agent: BRENDA VELDEVERE (801) 538-3142 or bveldevere@utah.gov**ITEM: IMAGISTICS COLOR DIGITAL COPIER EQUIPMENT, MAINTENANCE AND SUPPLIES
 – STATEWIDE COVERAGE**

ORDERING ADDRESS:

VENDOR: 94143A

IMAGISTICS INTERNATIONAL INC
332 EAST 3300 SOUTH
SALT LAKE CITY UT 84010

REMITTANCE ADDRESS:

VENDOR: 94143A A

IMAGISTICS INTERNATIONAL INC
PO BOX 2743
PORTLAND OR 97208

**FOR SALES, SERVICE OR SUPPLIES, PLEASE CALL
1-800-505-9588 or (801) 412-6400**

INTERNET ADDRESS:

www.imagistics.com

TELEPHONE:

(801) 412-6460 or CELL (801) 913.4698

FAX NUMBER:

(801) 270-8117

CONTACT:

BARBARA COTTER

EMAIL:

barbara.cotter@imagistics.com

BRAND/TRADE NAME:

IMAGISTICS

PRICE:

SEE ATTACHED PRICE LIST

TERMS:

NET 30

EFFECTIVE DATES:

06/07/2005 THROUGH 06/30/2007

DAYS REQUIRED FOR DELIVERY:

ORIGINATING SOLICITATION:

BV5907 & BV5908 OPENED 04/13/2005 AT 2:00 P.M.

REVISION #1: PLEASE NOTE THE CM3120 HAS BEEN REPLACED BY THE CM4520.

TO USE THIS CONTRACT, PRE-AUTHORIZATION IS REQUIRED.

1. All State Agencies are required to compare a minimum of three digital COLOR copier contractors and then make their purchasing determination based on a best value analysis taking in consideration their individual needs including, but not limited to, price, customer service, maintenance, delivery, etc.
2. State Agencies must then complete the 63A-2-105 Copier Request Form and submit to Brian Jenson (with comparison documentation) for approval prior to ordering any copier from the contractor. Please fax your copier request form to Brian Jenson at (801) 537.9240. A copy of the copier request form is located at the end of this contract information sheet.



State of Utah
Contract AR1899



cm4520 -\$9,999

Digital Full Color Graphics Printer/Copier/Scanner

- Copy and print at **45 ppm B&W; 35 ppm Color** at 600 dpi
- Standard Duplex
- Standard 100-sheet RADF
- Standard Copier memory - 512MB /40GB HD
- 16-lb bond to 140-lb index
- 11 X 17 Full Bleed
- Standard Scanning to E-Mail with LDAP support, Box Utility (HDD), FTP Server, PC and Internet Faxing
- 25 - 400% zoom enlargement and reduction in 0.1% increments
- 600 dpi resolution with 256 halftone gradations
- Multi- Position Staple Finisher (up to 50 sheets)
- Incorrect password lockout
- Counterfeit lockout
- Network authentication (with standard controller)
- Remote device programming and management
- Check device setting and status
- Administrator mode
- User mode

Optional Features

- Fiery Controller for advanced color management tools
- Fax 600 X 600
- Optional Saddle-stitch Finisher
- Optional Hole Punch

Pricing includes, delivery, installation and training

CM4520	45-ppm B/W and 35-ppm Color with 100 sheet RADF, Duplex, PCL/PS3 Controller, 512 MB Memory, 40GB HD	\$ 7,953.00
9969	2500 Sheet Cassette	\$ 596.00
9967	Multi Position Stapling Finisher	\$ 1,225.00
ZB3500180	DESKTOP DOC MGR -5 LCNS	\$ 225.00
Total bid evaluation Price		\$ 9,999.00
CM3100020	256 MB Memory Upgrade	\$ 127.00
DL3700030	Job Tray for 9969	\$ 134.00
9965	Saddle Stitch Finisher	\$ 1,868.00
CM3100010	Punch Unit	\$ 315.00
9916	Lower Stand	\$ 94.00
9867	2-additional 500 Sheet Paper Cassette plus Stand	\$ 596.00
cm3500210	Fax option	\$ 706.00
cm3500200	2 nd Fax Port Kit	\$ 96.00
cm3500280	Internet Fax kit	\$ 144.00
9295	Fiery X3e+ Option with kit	\$ 3,187.00
MX45049509	256MB Fiery Memory	\$ 55.00
9TRB	Token Ring Bridge	\$ 967.00

Equipment Maintenance Agreement

(Includes all labor, parts & toner does not include staple or paper supplies)

Color Cost Per Copy **\$.065**
Black and White Cost Per Copy **\$.0099**

Barbara Cotter
Government Account Specialist
Phone: (801) 412-6400
Fax: (801) 487-9421
E-Mail: barbara.cotter@imagistics.com

www.imagistics.com



State of Utah
Contract AR1899



cm3520 - \$12,775

Digital Full Color Graphics Printer/Copier/Scanner

- Copy and print at 35 ppm B&W; 22 ppm full color at 600 dpi
- Standard Duplex
- Standard 100-sheet RADF capacity
- Standard 150 sheet bypass tray
- 11 X 17 Full Bleed
- Standard Copier memory - 512MB
- Standard 40GB Hard Disk Drive
- Standard 750 sheet paper capacity
- Standard Scanning to E-Mail with LDAP support, Box Utility (HDD), FTP Server, PC and Internet Faxing
- 25 – 400% zoom enlargement and reduction in 0.1% increments
- 600 dpi resolution with 256 halftone gradations
- Optional Simple Position Staple Finisher (up to 30 sheets)
- Optional Saddle-stitch Finisher with Hole Punch
- **You can Restrict color access**
- Incorrect password lockout
- Counterfeit lockout
- Network authentication (with standard controller only)
- Remote device programming and management
- Check device setting and status
- Administrator mode
- User mode
- **Optional Fiery® Controller Features**
- For Macintosh® environments
- PostScript®3 printing
- Advanced color management tools

Pricing includes, delivery, installation and training

CM3520	35-ppm B/W and 22-ppm Color, 100 sheet RADF, Duplex, 1-250 sheet Cassette, 1-500 Cassette, 1-150 Sheet Bypass 40GB HD and Print Controller w/256MB Memory	\$	7,535.00
9992	2500 SHEET cassette	\$	435.00
9996	FINISHER SADDLE STITCH	\$	1,440.00
9998	FIERY X3e CONTROLLER w/NIC (256MB/10GB HDD	\$	3,110.00
ZB3500180	DESKTOP DOC MGR -5 LCNS	\$	187.00
	Surge Protector	\$	68.00
Total bid evaluation Price			\$ 12,775.00
CM3100020	256 MB Memory Upgrade	\$	186.00
cm3500040	40GB Hard Disk Drive	\$	321.00
9997	Single Position Stapling Finisher	\$	840.60
cm3500010	9997 Finisher Job Tray	\$	123.00
cm3100010	Hole Punch	\$	326.00
9995	Copy Desk	\$	86.00
9994	2 x 500-sheet Paper Tray Unit	\$	530.00
cm3100100	128 mb Memory Upgrade	\$	43.00
45040075	Fiery Hot folder option	\$	624.00
45040076	Fiery Spot-on color matching option	\$	584.25
45040077	Fiery Auto Trap option	\$	584.25
DL4600310	Token Ring Bridge	\$	642.83
Maintenance Agreement (Includes all labor, parts & toner does not include staple or paper supplies)			
Full Color Cost Per Copy			\$.070
Black and White Cost Per Copy			\$.0075

Barbara Cotter
Government Account Specialist
Phone: (801) 412-6400
Fax: (801) 487-9421
E-Mail: barbara.cotter@imagistics.com
www.imagistics.com



All copier pricing is F.O.B. destination with installation, training and initial "start up" supplies included (no separate charges).

Trade-in values for your existing copier(s) are to be negotiated on a case-by-case basis.

Contractor has demo models in their showroom.

FINET COMMODITY CODE(S):

- 60038000000 - COPYING MACHINES BOND PAPER (PLAIN) INCLUDING PARTS & ACCESSORIES
- 60040000000 - COPY MACHINES COATED OR TREATED PAPER TYPE INCLUDING PARTS AND ACCESSORIES
- 60042000000 - COPY MACHINES, LASER, INCLUDING PARTS & ACCESSORIES
- 60045000000 - COPY MACHINES, THERMAL TYPE INCLUDING PARTS & ACCESSORIES
- 60047000000 - COPY MACHINE ADD-ON ACCESSORIES
- 65550000000 - COPYING EQUIPMENT, INCLUDING SLIDE DUPLICATORS)
- 93927000000 - COPY MACHINE MAINTENANCE & REPAIR
- 98526000000 - COPY MACHINES (INCLUDING COST PER COPY TYPE LEASES) RENTAL OR\LEASE

THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.

STATE OF UTAH
63A-2-105 COPIER REQUEST FORM

TO USE THE COPIER CONTRACTS, PRE-AUTHORIZATION IS REQUIRED.

- 1) All State Agencies are required to compare a minimum of three digital copier contractors for the appropriate segment and then make their purchasing determination based on a best value analysis taking in consideration their individual needs including, but not limited to, price, customer service, maintenance, delivery, etc.
- 2) State Agencies must then complete the 63A-2-105 Copier Request Form and submit it to Brian Jensen (with comparison documentation) for approval prior to ordering any copier from the contractor.

SUBMIT TO: PRINT SERVICES
5110 STATE OFFICE BUILDING
FAX: (801) 537-9240

DEPARTMENT	AGENCY		ADDRESS	
CONTACT PERSON	PHONE	FAX	DATE PREPARED	DATE NEEDED

EXPLAIN THE CIRCUMSTANCES LEADING TO THE PURCHASE OF THE NEW COPIER

MINIMUM SPECIFICATIONS (FUNCTIONS/FEATURES) OF THE NEW COPIER

COPIES PER MINUTE (CPM)	FIRST COPY SPEED (Seconds)	FEEDER/DOCUMENT HANDLER TYPE		MONTHLY VOLUME
PAPER CAPACITY (Sheets)	COPY THROUGHPUT (Paper Size and Weight)		COLLATING TYPE	STAPING TYPE
DUPLEXING 1:2 2:2 2:1	VARIABLE MAGNIFICATION % TO %	PRESENT REDUCTION/ENLARGEMENT		POWER REQUIREMENTS
OTHER				

COPIER SELECTED

MAKE AND MODEL	VENDOR	CONTRACT #
PURCHASE PRICE	MAINTENANCE COST PER COPY	SUPPLY COST PER COPY

CURRENT COPIER

MAKE AND MODEL	PURCHASE DATE	PURCHASE PRICES
----------------	---------------	-----------------

WE HAVE REVIEWED THIS REQUEST AND DETERMINED IT WILL PROVIDE CLEAR BENEFIT TO THE STATE.

X		
DIVISION DIRECTOR'S SIGNATURE	PRINT NAME	DATE
X		
DEPARTMENT DIRECTOR'S SIGNATURE	PRINT NAME	DATE

☐ APPROVED ☐ ADDITIONAL RECOMMENDATIONS ATTACHED

X		
PRINT SERVICES MANAGER'S SIGNATURE	PRINT NAME	DATE